**Roebuck Food Group plc**

**Interim results 2023**

# Results

Roebuck Food Group plc (AIM: RFG), is pleased to announce its interim results for the six months ended 30 June 2023.

**Financial Highlights**

* Group revenue increased by 19%, from £12.5m to £14.9m.
* Net debt decreased by 32% from £3.4m December 2022 to £2.3m.
* Net debt (excluding IFRS 16 debt) decreased by 46% from £2.4m to £1.3m.
* Both business units (Sourcing and Dairy) profitable, albeit down on prior year.
* Loss before tax of £0.4m, compared to a profit of £0.2m in the previous year.

**Divisional Highlights**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **£’m** | **Sourcing** | | **Dairy** | |
|  | **June 23** | **June 22** | **June 23** | June 22 |
| Revenue | **14.2** | 11.8 | **0.7** | 0.8 |
| EBITDA | **0.1** | 0.2 | **0.0** | 0.3 |
| Operating Profit/(loss) | **0.1** | 0.2 | **0** | 0.2 |

**Sourcing Division**

Sales at our sourcing division increased by 20%, compared with the same period in 2022, from £11.8m to £14.2m. Operating profit decreased from £225,000 to £104,000.

Post Brexit, Town View Foods (which forms the main part of our sourcing division) had to necessarily reset. This has resulted in a more diversified business, now selling across 35 countries Internationally. However, the growth in turnover (from stg £16.6m 2020 to stg £26.5m in 2022) has required a significant investment in people, which has more than offset the margin, available from the growth in revenue. We are evaluating all options for our sourcing division, with the primary objective of restoring profitability to previous peak levels.

**Dairy Division**

Our dairy operation, Cantwellscourt Farm Ltd, continues to perform well across key operating metrics. Notwithstanding a sharp decline in global dairy prices, the business is generating underlying profitability and cashflow for the group as a whole.

**Discontinued Operations**

The total loss from discontinued operations recognised during the first half of the year totaled £0.1m.

**Outlook**

Your Management and Board are actively looking at a number of acquisitions and we expect to complete at least one of these before the end of the year.

**Dividend**

The board does not recommend the payment of an interim dividend, unchanged from last year.

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Roebuck Food Group Plc** | | | | |  | |  | |  | | |  | | | | |
| **Consolidated income statement** | | | | |  | |  | |  | | |  | | | | |
| **For the six months ended 30 June 2023** | | | | |  | |  | |  | | |  | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
|  | | | | |  | | **Six months** | | Six months | | | Year | | | | |
|  | | | | |  | | **ended** | | ended | | | ended | | | | |
|  | | | | |  | | **30 June** | | 30 June | | | 31 December | | | | |
|  | | | | |  | | **2023** | | 2022 | | | 2022 | | | | |
|  | | | | |  | | **(Unaudited)** | | (Restated) | | | (Audited) | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
|  | | | | |  | | **£’000** | | £’000 | | | £’000 | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| **Continuing operations** | | | | |  | |  | |  | | |  | | | | |
| Revenue | | | | |  | | **14,914** | | **12,533** | | | 31,351 | | | | |
| Cost of sales | | | | |  | | **(15,033)** | | **(12,228)** | | | (30,780) | | | | |
| **Gross profit** | | | | |  | | **(119)** | | **305** | | | 571 | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| Other income | | | | |  | | **160** | | **133** | | | 182 | | | | |
| Administrative expenses | | | | |  | | **(397)** | | **(153)** | | | (417) | | | | |
| **Operating profit/(loss) from continuing operations** | | | | |  | | **(356)** | | **285** | | | 336 | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| Finance income - interest receivable | | | | |  | | **13** | | **-** | | | 9 | | | | |
| Finance expenses – lease interest | | | | |  | | **(11)** | | **(13)** | | | (28) | | | | |
| Finance expenses – interest on bank loans | | | | |  | | **(70)** | | **(29)** | | | (100) | | | | |
| **Profit/(loss) on continuing activities before taxation** | | | | |  | | **(424)** | | **243** | | | 217 | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| Income taxes – Corporation tax | | | | |  | | **-** | | **-** | | | (40) | | | | |
| Income taxes – Deferred tax | | | | |  | | **-** | | **-** | | | (21) | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| **Profit/(loss) for the period attributable to owners of the parent from continuing operations** | | | | |  | | **(424)** | | **243** | | | 156 | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| (Loss)/profit from discontinued activities | | | | |  | | **(110)** | | **(1,143)** | | | (1,404) | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| **(Loss)/Profit for the period** | | | | |  | | **(534)** | | **(900)** | | | (1,248) | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| Other comprehensive income | | | | |  | | **(100)** | | **178** | | | 169 | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
| **Total comprehensive income for the year** | | | | |  | | **(634)** | | **(722)** | | | (1,079) | | | | |
| **Earnings per share expressed in pence per share:** | | | | |  | |  | |  | | |  | | | | |
| From continuing operations  - basic | | | | |  | | **(1.41)p** | | **0.81p** | | | 0.5p | | | | |
| - diluted | | | | |  | | **(1.41)p** | | **0.81p** | | | 0.5p | | | | |
| From discontinued operations  - basic | | | | |  | | **(0.365)p** | | **(3.80)p** | | | (4.7)p | | | | |
| - diluted | | | | |  | | **(0.365)p** | | **(3.80)p** | | | (4.7)p | | | | |
|  | | | | |  | |  | |  | | |  | | | | |
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| **Roebuck Food Group plc** | | | |  | |  | | | |  | | |
| **Financial position** | | | |  | |  | | | |  | | |
| **As at 30 June 2023** | | | |  | |  | | | |  | | |
|  | | | | **As at** | | As at | | | | As at | | |
|  | | | | **30 June** | | 30 June | | | | 31 December | | |
|  | | | | **2023** | | 2022 | | | | 2022 | | |
|  | | | | **(Unaudited)** | | (Restated) | | | | (Audited) | | |
|  | | | |  | |  | | | |  | | |
|  | | | | **£’000** | | £’000 | | | | £’000 | | |
| **ASSETS** | | | |  | |  | | | |  | | |
| **Non-current assets** | | | |  | |  | | | |  | | |
| Goodwill | | | | 2,338 | | 2,338 | | | | 2,338 | | |
| Biological assets | | | | 1,015 | | 928 | | | | 884 | | |
| Property, plant and equipment | | | | 2,024 | | 2,188 | | | | 2,162 | | |
|  | | | | **5,377** | | **5,454** | | | | **5,384** | | |
| **Current assets** | | | |  | |  | | | |  | | |
| Trade and other receivables | | | | 4,747 | | 4,231 | | | | 7,223 | | |
| Inventories | | | | 794 | | 449 | | | | 316 | | |
| Cash and cash equivalents | | | | 1,055 | | 2,255 | | | | 1,491 | | |
|  | | | | **6,596** | | **6,935** | | | | **9,030** | | |
|  | | | |  | |  | | | |  | | |
| **TOTAL ASSETS** | | | | **11,973** | | **12,389** | | | | **14,414** | | |
|  | | | |  | |  | | | |  | | |
| **Equity attributable to equity holders of the parent**  **And non-controlling interest** | | | |  | |  | | | |  | | |
| Share capital | | | | 564 | | 564 | | | | 564 | | |
| Share premium account | | | | - | | - | | | | - | | |
| Other reserves | | | | (168) | | (59) | | | | (68) | | |
| Retained earnings | | | | 4,670 | | 5,552 | | | | 5,204 | | |
| **TOTAL EQUITY** | | | | **5,066** | | **6,057** | | | | **5,700** | | |
| **Non-current liabilities** | | | |  | |  | | | |  | | |
| Borrowings | | | | 943 | | 954 | | | | 1,016 | | |
| Deferred tax | | | | 58 | | 35 | | | | 58 | | |
|  | | | | **1,001** | | **989** | | | | **1,074** | | |
|  | | | |  | |  | | | |  | | |
| **Current liabilities** | | | |  | |  | | | |  | | |
| Trade and other payables | | | | 3,356 | | 2,667 | | | | 3,427 | | |
| Current tax liabilities | | | | - | | - | | | |  | | |
| Liabilities held for sale | | | | 154 | | 330 | | | | 298 | | |
| Borrowings | | | | 2,396 | | 2,346 | | | | 3,915 | | |
|  | | | | **5,906** | | **5,343** | | | | **7,640** | | |
|  | | | |  | |  | | | |  | | |
| **TOTAL EQUITY AND LIABILITIES** | | | | **11,973** | | **12,389** | | | | **14,414** | | |
|  | | | |  | |  | | | |  | | |
|  | | | |  | |  | | | |  | | |
| **Roebuck Food Group plc** | | | | | | | | | | | | | | | | |
| **Consolidated statement of changes in equity**  **For the six months ended 30 June 2023** | | | | | | | | | | | | | | | | |
|  | | | | | | | | | | | | | | | | |
|  |  |  |  | |  | | |  | | |  | | |  |  |
|  | **Share** | **Share** | **Other** | | **Other**  **Distributable** | | | **Retained** | | |  | | |  |  |
|  | **capital** | **premium** | **Reserves** | | **Reserves** | | | **earnings** | | | **Total** | | |  |  |
|  | **£'000** | **£'000** | **£'000** | | **£’000** | | | **£'000** | | | **£'000** | | |  |  |
|  |  |  |  | |  | | |  | | |  | | |  |  |
| **At 1 January 2022** | **564** | **-** | **(237)** | | **-** | | | **6,452** | | | **6,779** | | |  |  |
|  |  |  |  | |  | | |  | | |  | | |  |  |
| Profit for the financial year | - | - | - | | - | | | (900) | | | (900) | | |  |  |
| Foreign exchange gain | - | - | 178 | | - | | | - | | | 178 | | |  |  |
| **Total comprehensive income for the period** | **-** | **-** | **178** | | **-** | | | **(900)** | | | **(722)** | | |  |  |
| Issue of share capital | - | - | - | | - | | | - | | | - | | |  |  |
| Equity dividends paid (recognised directly in equity) | - | - | - | | - | | | - | | | - | | |  |  |
| **Transactions with owners** | **-** | **-** | **(178)** | | **-** | | | **(900)** | | | **(722)** | | |  |  |
| **At 30 June 2022** | **564** | **-** | **(59)** | | **-** | | | **5,552** | | | **6,057** | | |  |  |
|  |  |  |  | |  | | |  | | |  | | |  |  |
| Net profit for the financial period | - | - | - | | - | | | (348) | | | (348) | | |  |  |
| Foreign exchange loss | - | - | (9) | | - | | | - | | | (9) | | |  |  |
| **Total comprehensive income for the period** | **-** | **-** | **(9)** | | **-** | | | **(348)** | | | **(357)** | | |  |  |
| Issue of share capital | - | - | - | | - | | | - | | | - | | |  |  |
| Equity dividends paid (recognised directly in equity) | - | - | - | | - | | | - | | | - | | |  |  |
| **Transactions with owners** | **-** | **-** | **(9)** | | **-** | | | **(348)** | | | **(357)** | | |  |  |
| **At 31 December 2022** | **564** | **-** | **(68)** | | **-** | | | **5,204** | | | **5,700** | | |  |  |

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Net profit for the financial period | - | - | - | - | (534) | (534) |  |  |
| Foreign Exchange Gain | - | - | (100) | - | - | (100) |  |  |
| **Total comprehensive income for the period** | **-** | **-** | **(100)** | **-** | **(534)** | **(634)** |  |  |
| Issue of share capital | - | - | - | - | - | - |  |  |
| Equity dividends paid (recognised directly in equity) | - | - | - | - | - | - |  |  |
| **Transactions with owners** | **-** | **-** | **(100)** | **-** | **(534)** | **(634)** |  |  |
| **At 30 June 2023** | **564** | **-** | **(168)** | **-** | **4,670** | **5,066** |  |  |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| |  |  |  |  | | --- | --- | --- | --- | | **Roebuck Food Group plc** |  |  |  | | **Consolidated cash flow statement** |  |  |  | | **For the six months ended 30 June 2023** |  |  |  | |  | **Six months** | Six months | Year | |  | **Ended** | ended | Ended | |  | **30 June** | 30 June | 31 December | |  | **2023** | 2022 | 2022 | |  | **(Unaudited)** | (Restated) | (Restated) | |  | **£’000** | £’000 | £’000 | | Profit/(loss) on continuing activities before taxation | **(424)** | 243 | 217 | | Gain on biological assets | **(160)** | (133) | (182) | | Loss on sale of biological assets | **-** | - | 117 | | Foreign exchange loss/(gain) | **100** | 54 | (201) | | (Loss)/profit on discontinued activities | **(110)** | (1,143) | (1,404) | | Finance expenses | **81** | 42 | 128 | | Finance income | **(13)** | - | (9) | | Bad debt expenses | **25** | - | 41 | | Taxation charge | **-** | - | (40) | | Impairment – Intangible Asset | **-** | 665 | 665 | | Depreciation – property, plant and equipment | **84** | 84 | 191 | |  | **(417)** | (188) | (477) | | **Changes in working capital:** |  |  |  | | Increase in inventories | **(478)** | (352) | (218) | | (Increase)/decrease in trade and other receivables | **2,476** | (243) | (3,223) | | Increase in trade and other receivables for disposal | **-** | - | - | | Decrease/(increase) in current liabilities held for sale | **144** | (1,539) | (1,571) | | Increase/(decrease) in payables | **(71)** | 88 | 848 | | Taxation paid | **-** | - | (25) | | **Net cash (used)/ generated from operating activities** | **1,654** | (2,234) | (4,189) | | **Investing activities** |  |  |  | | Purchase of biological assets | **-** | (12) | - | | Sale of biological assets | **15** | 13 | 149 | | Purchase of property, plant and equipment | **(28)** | (211) | (62) | | **Net cash used in investing activities** | **(13)** | (210) | 87 | | **Financing activities** |  |  |  | | Invoice finance utilised | **(1,973)** | 3 | 1,649 | | Finance lease capital repayments | **(91)** | (10) | (91) | | Finance lease advance | **-** | 172 | - | | Term loan repayments | **(13)** | (9) | (31) | | **Net cash used in financing activities** | **(2,077)** | 156 | 1,527 | |  |  |  |  | | **Net (decrease)/increase in cash and cash equivalents** | **(436)** | (2,288) | (3,052) | | Cash and cash equivalents, at beginning of period | **1,491** | 1,550 | 4,543 | | **Cash and cash equivalents end of period** | **1,055** | 843 | 1,491 |   **Note**: The accounting policies applied throughout the period are consistent with those applied for the year ended 31 December 2022, as set out in the 2022 Annual Report.  Enquiries:   |  |  | | --- | --- | | Roebuck Food Group |  | | Gerard Murphy, Finance Director | Telephone: + 44 28 30257760 | |  |  | | Davy |  | | Anthony Farrell | Telephone: + 353 1 679 6363 | |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  | Six months | Year |
|  |  | ended | Ended |
|  |  | 30 June | 31 December |